

Message Text

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PAGE 01 GENEVA 09146 161557Z
ACTION STR-07

INFO OCT-01 AF-10 ARA-10 EA-10 EUR-12 NEA-11 IO-13
ISO-00 STRE-00 AGRE-00 CEA-01 CIAE-00 COME-00
DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05 L-03
LAB-04 NSAE-00 PA-01 CTME-00 AID-05 SS-15 ITC-01
TRSE-00 SP-02 SOE-02 OMB-01 DOE-15 NSCE-00 SSO-00
ICAE-00 INRE-00 OIC-02 DOEE-00 /153 W
-----100732 161624Z /50

O 161454Z JUN 78
FM USMISSION GENEVA
TO SECSTATE WASHDC IMMEDIATE 0928
INFO AMEMBASSY TOKYO

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USMTN

STR ACTION PASS ELECTRONICALLY
FOR AMBASSADORS STRAUSS AND WOLFF
STR PASS CODEL

PASS USDA FOR HATHAWAY

E.O.11652:N/A
TAGS: ETRD, MTN, JA
SUBJECT: STRAUSS/USHIBA MEETING JUNE 19--JAPAN'S IMPROVED
AGRICULTURAL OFFERS

REF: A) GENEVA 09111, B) GENEVA 09114

1. MTN DEL RECOMMENDS AMBASSADOR STRAUSS MAKE THE FOL-
LOWING COMMENTS TO MINISTER USHIBA JUNE 19 CONCERNING
JAPAN'S IMPROVED AGRICULTURAL OFFER (REFTELS) HANDED TO
US THURSDAY, JUNE 15:

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(A) U.S. IS PLEASED THAT JAPAN HAS OFFERED SOME SPECI-
FIC IMPROVEMENTS IN AGRICULTURAL OFFERS.

(B) WE CANNOT EVALUATE THESE ADEQUATELY UNTIL JAPAN
CAN TELL US:

(1) WHAT ADVANTAGES FOR U.S. AGRICULTURE MAY

COME OUT OF COMPLEMENTARY OFFERS JAPAN WILL BE MAKING
TO PRINCIPAL SUPPLIERS OF ITEMS WHERE WE ALSO HAVE
TRADE INTEREST;

(2) WHAT CAN WE EXPECT ON BEEF (AND WE APPRE-
CIATE THAT THIS WILL BE AFFECTED BY JAPANESE-AUSTRALIAN
NEGOTIATIONS IN THE COMING WEEK); AND

(3) WHAT WE CAN EXPECT ON CITRUS.

(C) SINCE JAPAN HAS AT LEAST COME FORWARD WITH SOME
IMPROVEMENTS, I HAVE INSTRUCTED OUR STAFF PEOPLE TO GIVE
PRIORITY ATTENTION THIS WEEK TO WHAT WE CAN DO IN RESPONSE
TO JAPAN'S FISH REQUESTS.

(D) WE ARE STILL ANALYZING THE JAPANESE IMPROVEMENTS
THAT ONLY REACHED WASHINGTON ON FRIDAY, BUT WISH TO FLAG
OUR GREAT DISAPPOINTMENT THAT JAPAN HAS RESPONDED--AND
VERY INADEQUATELY--TO ONLY TWO ITEMS FROM OUR REQUESTS ON
WOOD AND WOOD PRODUCTS. JAPAN MADE NO OFFER ON WOOD ITEMS
WITH OVER \$700 MILLION U.S. TRADE INTEREST. THE U.S. AND
ALL OTHER MAJOR TRADING COUNTRIES CONSIDER THESE INDUSTRIAL
NOT AGRICULTURAL PRODUCTS, AND THEY SHOULD BE SUBJECT TO
FULL FORMULA CUTS. IF JAPAN CANNOT IMPROVE ITS OFFERS IN
THIS AREA, THE U.S. MUST TREAT THE WHOLE SECTOR AS A
JAPANESE EXCEPTION FROM THE INDUSTRIAL TARIFF CUT CALCU-
LATIONS.

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(E) JAPAN'S IMPROVED OFFER ON WINE AND BOURBON DOES
NOT COME CLOSE TO OUR REQUESTS AND WOULD MERELY CONFIRM
CURRENT TARIFF RATES WITHOUT ANY REDUCTIONS.

2. DRAFTED BY CULBERT. MCDONALD

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